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THE COMMUNITY OF BUSINESS™

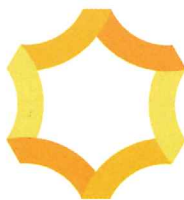
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**GARY ACOSTA****CO-FOUNDER AND CEO, NATIONAL ASSOCIATION OF HISPANIC REAL ESTATE PROFESSIONALS**

Serial entrepreneur Gary Acosta is a public policy advocate and investor. Acosta is the co-founder & CEO of NAHREP, a network of over 40,000 professionals and 100 local chapters comprising the nation's largest Hispanic business organization. In his capacity as CEO of NAHREP, he created the Hispanic Wealth Project, a nonprofit with a strategic plan to triple Hispanic household wealth by 2024.

**DOUGLAS AUSTIN****FOUNDER, CHAIRMAN, CEO, AVR P STUDIOS**

Doug Austin, who founded AVR P Studios, is a San Diego planning commissioner and vice chair of CCDC. He also serves as chair of the San Diego Ballpark Design Task Force Chair and was recognized by the San Diego City Council as "visionary" of the city's skyline. Austin is passionate about finding innovative ways to solve the area's housing crises and has been awarded US patents for new ways to build infill housing that save money and time. He is currently designing major San Diego County projects worth over \$3 billion.

**JAY ALEXANDER****MANAGING DIRECTOR, JLL**

As the leader of the San Diego JLL office, Jay Alexander's primary focus is in marketing of premier office, industrial and research and development buildings and projects within the I-15 corridor. Alexander and his team represent nearly 5 million square feet of properties. Prior to joining Jones Lang LaSalle in 2010, Alexander was a Senior VP with Colliers International since 1992. His clients are some of the largest and most nationally and locally recognized real estate development and investment firms.

**JAMES AWFORD****PRINCIPAL, BNB BUILDERS**

James Awford joined BNBuilders in 2014 as principal of the firm's SoCal operations. Awford has nearly 30 years of experience in construction, with expertise in alternate delivery methods, including IPD, design-build and negotiated general contracting. He is responsible for strategic growth, business development and operations, working closely with owners and designers to lead project teams through preconstruction and construction. Awford pushes the limits of teamwork, integrating the appropriate use of technology to generate the optimum approach and results on projects.

**AL APUZZO****PRESIDENT, LEE & ASSOCIATES**

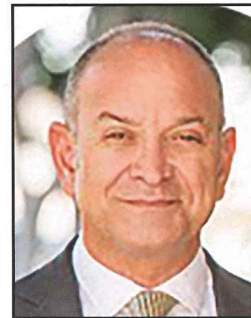
Al Apuzzo leads Lee & Associates in Carlsbad. Apuzzo has nearly 25 years of finance and real estate experience both locally and nationally. His team-based approach has accelerated company growth year-over-year since Apuzzo took the helm at Lee & Associates. He has wide-ranging experience in retail, investments and land and a diverse resume in the areas of brokerage, tax deferred exchange, asset management, consulting, project management, finance and development.

**JIMMY AYALA****DIVISION PRESIDENT, TRI POINTE HOMES**

Jimmy Ayala serves as division president for both existing and future Tri Pointe Homes communities in the San Diego region. Ayala manages San Diego's operations including Community Development, Marketing, Multifamily, Sales, Construction and Purchasing departments, while overseeing all facets of planning and operations for the company's expanding footprint. During his career, Ayala has developed many long-standing community relationships and serves on several area boards.

**BRIAN ARRINGTON****CEO AND CHAIRMAN, PACIFIC SOTHEBY'S INTERNATIONAL REALTY**

As Pacific Sotheby's International Realty's Founder and CEO, Brian Arrington directs the company's strategy and oversees operations. His vision of a company that can deliver unrivaled local market knowledge supported by enormous international resources has propelled Pacific Sotheby's International Realty to one of the top real estate firms in Southern California. Arrington is firmly committed to setting the ultimate standard of excellence within the luxury real estate market in Southern California.

**BEN BADIEE****PRESIDENT AND CEO, BADIEE DEVELOPMENT**

Ben Badiee has been involved in real estate development for 30 years, developing millions of square feet of Class A real estate projects in the greater San Diego region. Badiee also is active in the community and is involved in a variety of mentorship programs, including NAIOP. During his career, Badiee has mentored hundreds of young real estate professionals.

**DOUG ARTHUR****PRESIDENT AND CEO, SENTRE**

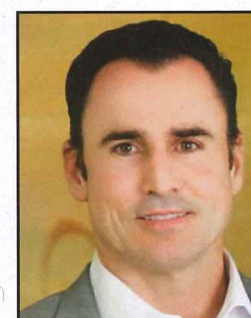
Doug Arthur leads SENTRE, a San Diego headquartered commercial real estate investment firm which has acquired / operated projects in excess of \$4B in transactional volume. He hosts the annual Nikki St. Germain Golf Tournament in support of Rady Children's Hospital. During the course of its history, the popular event has raised \$860,000.

**PAUL BARNES****DIVISION PRESIDENT, SHEA HOMES SAN DIEGO**

Paul Barnes leads the San Diego division of Shea Homes, the largest privately owned builder in the U.S. Barnes has been president of the division since February 2004 and is responsible for the ultimate profitability of the firm's San Diego division, which builds single-family and multifamily residential homes. He actively participates in the community on various boards and mentors five of the firm's senior managers.

**GUY ASARO****PRESIDENT, MERIDIAN DEVELOPMENT**

A 36-year veteran of the real estate industry, Guy Asaro manages all of the firm's business-related activities, acquisitions and equity partnerships. In addition, Asaro steers strategic implementation of master plan communities and oversees master marketing at the company and project level. He also serves as the RME for the company's general contracting entity, Meridian Building Services. Asaro started Meridian Development after leaving the Corky McMillin Companies where he had been president of homebuilding operations since 2007.

**JASON BARRY****REALTOR, BARRY ESTATES**

With over \$4 billion in sales, Jason Barry and his team have developed a global reputation as the top real estate agents for San Diego's luxury marketplace. Barry's expertise in the luxury real estate market and the firm's integrity, loyalty and professionalism, have come together to facilitate some of the most expensive home sales in Rancho Santa Fe, La Jolla, Del Mar, Solana Beach, Carlsbad, Downtown San Diego and Point Loma.