AN DIEGO BU JSINESS JOURN

SPECIAL EDITION - THE MOST INFLUENTIAL PEOPLE IN SAN DIEGO

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PRESENTED







DOUG AUSTIN AIA OWNER, AVRP STUDIOS

Architect Doug Austin founded AVRP Studios and has served as the prestigious firm's chairman for nearly a decade. A graduate of Cal Poly San Luis Obispo and the Harvard University Graduate School of Design, Austin's many specialties include mixed-use, urban planning and green building. He began his career in 1976 after graduating from the Punahou School in Hawaii, where former President Barack Obama was also an alumni.



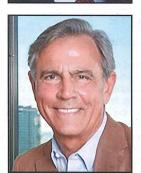
AL BALDWIN CEO/CHAIRMAN, BALDWIN & SONS

Al Baldwin's career in homebuilding has spanned more than three generations and positively impacted homebuyers from San Diego to Los Angeles. Baldwin has built more than 20,000 homes and developed more than a dozen neighborhoods and communities that are flourishing today, including South County's Otay Ranch. His commitment to architectural innovation and quality craftsmanship has earned him praise from homeowners and industry peers alike



DOUGLAS BARNHART CHAIRMAN, BARNHART-REESE CONSTRUCTION

The company that Doug Barnhart founded in 1983, Douglas E. Barnhart, Inc., built many of San Diego's most recognizable projects, including enhancements to the San Diego Convention Center Sails Pavilion, Tony Gwynn Stadium at San Diego State University and Terminal 2 at San Diego International Airport. Barnhart sold the company in 2008 and became chairman of the newly formed company that became Barnhart-Reese Construction, with his daughter, Tami Barnhart Reese, as president and his son-in-law, West Reese, as CEO.



PHIL BLAIR **EXECUTIVE OFFICER, MANPOWER SAN DIEGO**

Phil Blair is a keen observer of the world of work: He thinks about work, talks about work and writes about work. Together with partner Mel Katz, Blair is co-owner of the Manpower of San Diego employment agency franchise, also overseeing operations in other Western cities. He appears frequently in the region's business press, on television and radio and also is the author of the job-hunting guide "Job Won!" Blair is involved in multiple civic and business organizations. A Kansas native, he received his business degree from Oklahoma State.



KEN BLANCHARD

FOUNDER, THE KEN BLANCHARD COS.

Ken Blanchard has written scores of business books on topics including Servant Leadership. His most iconic book, "The One Minute Manager," has been in print 40 years. In 2015, Blanchard and co-author Spencer Johnson, M.D, released an updated edition of the slim volume that still serves as foundational text for business managers today. A New Jersey native who grew up in New York, Blanchard - along with his wife Marjorie - formed Blanchard Training and Development, which eventually became The Ken Blanchard Cos.



J. NEAL BLUE CEO/CHAIRMAN, GENERAL ATOMICS

J. Neal Blue oversees General Atomics (GA) and its affiliated companies. GA is based in La Jolla and also has a massive manufacturing facility and presence in Poway, where it builds the Predator drone. Blue's son is now CEO of GA Aeronautical Systems Inc. Blue is intensely private and makes few public appearances. GA's portfolio of business encompasses aviation, uranium mining, nuclear engineering, real estate, and oil and gas exploration.



LINDEN S. BLUE **VICE CHAIRMAN, GENERAL ATOMICS**

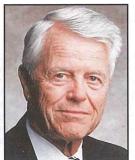
Linden Stanley Blue is a familiar figure in San Diego defense contracting circles. He and brother Neal Blue bought General Atomics from Chevron in 1986. The brothers spent their early years in agriculture in Central America, and Linden Blue tells a harrowing tale of being imprisoned in Cuba prior to the Bay of Pigs invasion. Blue, who sits on the board of the Hudson Institute, is the author of "Losing Freedom," a critique of leftwing politics. Blue's nephew, Linden P. Blue, runs General Atomics Aeronautical Systems Inc.



CHARLES BRANDES

FOUNDER, BRANDES INVESTMENT PARTNERS LP

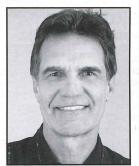
Charles Brandes established his reputation, in part, by developing an investing approach based on undervalued stocks. At its peak, Brandes grew his namesake asset firm to manage nearly \$120 billion. In 2018, he retired from the firm, which now has about \$28 billion in assets under management. Through the Manzanita Foundation, Brandes has supported a number of organizations, including the San Diego Symphony, San Diego Jewish Academy and Rady School of Management and several local charities.



MALIN BURNHAM

CHAIRMAN, THE BURNHAM FOUNDATION

Malin Burnham founded the Burnham Center for Community Advancement in 2021. The organization, which Burnham calls a "think-and-do tank," is working in multifaceted ways to improve San Diego. For six decades, Burnham helped build and lead his family's insurance and commercial real estate businesses until Cushman & Wakefield bought the company in 2008. Organizations such as the Sanford Burnham Prebys Medical Discovery Institute and USD's Burnham-Moores Center for Real Estate have benefited from Burnham's philanthropic support.



GORDON CARRIER OWNER, CHAIRMAN & DESIGN PRINCIPAL,

CARRIER JOHNSON + CULTURE

Gordon Carrier leads Carrier Johnson + CULTURE, a unique design laboratory emphasizing the value of brand strategy in three dimensional environments. Carrier, a University of Michigan grad, has been called a "great motivator of people" and a "change agent." His firm's approach focuses on clarifying "actual" client needs versus industry assumptions to avoid unnecessary expense. Carrier Johnson + CULTURE's specialties include brand strategy, architecture and all types of design.



CONSTANCE CARROLL RETIRED CHANCELLOR, SD COMMUNITY COLLEGE

on the National Council on the Humanities.

Constance Carroll retired in 2021 as chancellor of San Diego Community College District, a position she had held since 2004. As chancellor, Carroll guided the state's second-largest community college district, with more than 102,000 total students, through unprecedented expansion funded by a \$1.5 billion bond program. Carroll was previously president of San Diego Mesa College for 11 years, and served a six-year term



DAVID COHN

CO-FOUNDER, PRESIDENT COHN RESTAURANT GROUP

David Cohn and his wife Lesley opened their first restaurant in 1982, a burger joint on Mission Gorge Road. Since then, they have amassed an eclectic collection of nearly two dozen restaurants throughout San Diego County, including Coasterra, The Prado at Balboa Park, Indigo Grill, BO-beau and 333 Pacific. David Cohn is currently a board member of the SDSU Hospitality and Tourism Management Program, California Restaurant Association and Gaslamp Quarter Association.



LESLEY COHN

CO-FOUNDER, COHN RESTAURANT GROUP

Lesley Cohn, together with her husband and business partner David, was inducted into Junior Achievement's San Diego Business Hall of Fame in 2021. Over the decades, the Cohn Restaurant Group has grown to two dozen outlets, which the Cohn family runs with imagination, flair and a sense of style. The Cohns also give back. In 1996, they founded a culinary arts program for at-risk youth. More recently, when the COVID-19 pandemic swept through San Diego, the Cohns put together a program to support out-of-work hospitality staff.



GENEVIEVE CRAIG FOUNDER, JENNY CRAIG

Jenny Craig turned her given name into an enduring brand, launching the Jenny Craig weight loss business in Australia in 1983. She and her husband brought their business to North County in 1985. Now owned by H.I.G. Capital, Jenny Craig Weight Loss Clinics & Diet Centers, based in Carlsbad, has nearly 500 company-owned and franchised locations in the U.S. and Canada, and approximately 600 centers worldwide. Craig has long been involved in the horse racing scene, and her name adorns the University of San Diego Jenny Craig Pavilion, affectionately known as the Slim Gym.



SCOTT SASS

BUSINESS UNIT LEADER, DPR CONSTRUCTION

Scott Sass started his career in construction as a carpenter. Earning a bachelor's degree in construction management from the University of Nebraska, he joined DPR in 1999 as project executive. He moved to Texas in 2007, where he grew the company's Special Services Group for the Central Region from an annual revenue of \$40 million to \$172 million. He became business unit leader in San Diego in 2021, developing and growing high-performing teams and operations in the region.



CHRIS VEUM

PRESIDENT, AVRP STUDIOS

Chris Veum oversees the AVRP Studios' workplace and healthcare design projects. He focuses on the current and future needs of a divergent, mutigenerational population and how those different generations have and will change the built environment. At 26, he was one of the youngest designers to receive a national AIA design award. His clients include Microsoft, Nokia, Intel, Cymer, Red Door Interactive, Sharp Hospital and Sharp Rees-Stealy. He is a frequent speaker at national conferences on healthcare design.



ERIC STENMAN

PRESIDENT U.S., BALFOUR BEATTY CONSTRUCTION

Eric Stenman began his career as a plumbing contractor, owned his own business, and later became a general contractor. In 2001, he became vice president and general counsel for Douglas E. Barnhart, Inc., which was acquired by Balfour Beatty in 2008. He holds a law degree from California Western School of Law and a bachelor's degree in political science from California State University, Northridge. In 2013, he was recognized by the Boy Scouts of America as "Good Scout of the Year" for the construction industry.



JOHN VORSHECK SENIOR VICE PRESIDENT/DISTRICT MANAGER,

John Vorsheck oversees the San Diego, Denver, Las Vegas and Phoenix offices of Marcus & Millichap. A graduate of the University of Arizona, he joined the firm in 2006 as sales manager of the Newport Beach office, was promoted to regional manager of the Las Vegas office in 2007, and to regional manager of the San Diego office in 2011. Five years later, he was elevated to District Manager.



RANDEE STRATTON

MANAGING DIRECTOR, NEWMARK GRUBB KNIGHT FRANK

With more than 18 years of experience in real estate brokerage, Randee Stratton focuses on providing exclusive tenant representation for national and regional retail and restaurant tenants. A graduate of SDSU with a bachelor's degree in marketing, she is a member and past president of the Association of Real Estate Executive, a member of the Urban Land Institute, a member of the International Council of Shopping Centers and a member or Commercial Real Estate



NAVEEN WANEY

MARCUS & MILLICHAP

CO-OWNER, PLATT/WHITELAW ARCHITECTS

Naveen Waney was born in Mumbai on the west coast of India. His family immigrated to San Diego when he was 12 years-old. He joined Platt/Whitelaw in 1985 as an intern under the mentorship of Lee Platt, and later Alison Whitelaw. While going to school, he worked his way up in the firm and was made principal in 2020. A graduate of the NewSchool of Architecture & Design, he leads the firm with Sandra Gramley.



COLTON SUDBERRY

PRESIDENT & CEO, SUDBERRY PROPERTIES

Colton Sudberry has maintained the company's focus on mixed-use and town center developments with an emphasis on urban in-fill and master-planned communities. Major projects include the 235-acre master-planned community of Civita in Mission Valley, the 465-acre El Corazon mixed-use community and SoCal Sports Complex in Oceanside, and the 850,000-square-foot Watermark mixed-use project in San Diego's Scripps Ranch. A football standout at the University of Colorado Boulder, he is a member several industry groups, the San Diego City College Foundation and Santa Fe Christian Schools.



DOUGLAS WILSON

CEO, DOUGLAS WILSON COMPANIES

A nationally recognized expert in problem resolution, development and real estate management, Doug Wilson has overseen the development and management of nearly \$15 billion in assets and has served as a court appointed fiduciary for more than 1,200 matters in state and federal Courts. Prior to founding Douglas Wilson Companies in 1989, he was the managing general partner of the company that developed Symphony Towers, a \$160 million, 1.2 million square foot office and hotel complex in downtown San Diego.



BRAD TERMINI

CO-CEO, ZEPHYR

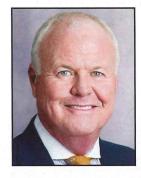
Brad Termini co-founded Zephyr in 2006 with a commitment to enhancing communities in California. His focus on large scale developments that have positive impact in specific communities remains central to the company's guiding ethos. He manages a development portfolio of more than \$1 billion. Through the Zephyr Foundation, he has been deeply involved in the communities in which Zephyr does business, supporting homeless causes and youth organizations including Boys and Girls Club, Solana Beach School Foundation and Elmwood Franklin School.



JOSEPH WONG

FOUNDER & PRINCIPAL, JOSEPH WONG DESIGN ASSOCIATES

The architectural firm that Joseph Wong founded in 1977 has been responsible for many of the projects that have dramatically changed the skyline of San Diego and created sophisticatedly designed buildings throughout the region. The firm has earned more than 50 local and national design awards. With master's degrees from Harvard University and the University of California Berkeley, Wong is a fellow with the American Institute of Architects.



THOMAS TURNER

VICE PRESIDENT, CBRE ADVISORY AND TRANSACTION

Thomas Turner specializes in helping law firms, technology, biotech, healthcare companies and others in real estate transactions. He is a former managing partner and real estate leader at Procopio, Cory, Hargreaves & Savitch. A graduate of UCLA with a law degree from the University of California Berkeley, his volunteer work includes serving as a mentor at the Joan B. Kroc School of Peace Studies at USD.



ALEX ZIKAKIS

FOUNDER & PRESIDENT, CAPSTONE ADVISORS

Alex Zikakas founded the diverse real estate investment and development company in 1997. The firm has been an equity investor in more than \$2 billion of residential development ventures, purchased five million square feet of commercial properties, overseen third-party asset management services for millions of square feet of retail and office properties, and is developing multiple commercial, residential and hospitality projects. He has a master's degree in business administration from Cornell University and a bachelor's degree in finance from the University of Colorado Boulder.